



March 30, 2018

Re: Docket No. 17-1220

Dear Commissioners:

I am writing in response to your March 2, 2018 letter asking for additional information for our Electric Brokerage Application. We appreciate the opportunity to share the additional information you requested.

Section 2.2.3 Authorization: permanent copy of Delaware business license attached herein

Section 17.1 Proprietary Information: attestation attached herein

Section 2.2.19 Retail Experience: brief description attached herein

Section 2.5 Verification of Application: verification attached herein; also, yes, Jonathan Nesbitt and Ryan Nesbitt is the same person. His full name is Jonathan Ryan Nesbitt, but he goes by Ryan Nesbitt.

Sincerely,

A handwritten signature in blue ink that reads "Kate Henningsen". The signature is fluid and cursive, with the first name "Kate" and last name "Henningsen" clearly distinguishable.

Kate Henningsen
SVP Operations & General Counsel

LICENSE NO. 2017608667

STATE OF DELAWARE
DIVISION OF REVENUE

VALID
03/01/2018 - 12/31/2018
NOT TRANSFERABLE

POST CONSPICUOUSLY

BUSINESS CODE 120

LICENSED
ACTIVITY

BROKER

DLN: 17-92340-21-000

DATE ISSUED: 12/07/2017

****VALIDATED****

2018

LICENSE FEE: \$ 62.25

MAILING ADDRESS

ARCADIA POWER INC
1121 14TH ST NW FL 3
WASHINGTON DC 20005-5646

BUSINESS LICENSE



BUSINESS LOCATION

ARCADIA POWER INC
1121 14TH ST NW FL 3
WASHINGTON DC 20005-5646

IS HEREBY LICENSED TO PRACTICE, CONDUCT OR ENGAGE IN THE OCCUPATION
OR BUSINESS ACTIVITY INDICATED ABOVE IN ACCORDANCE WITH THE LICENSE
APPLICATION DULY FILED PURSANT TO TITLE 30, DEL CODE.

Jennifer R. Hudson, Esquire
DIRECTOR OF REVENUE

IMPORTANT – TEAR AT ABOVE PERFORATION AND DISPLAY IN A PUBLIC LOCATION

Unique ID#:

B17840312783 001

Business Code 120
Group Code

Licensed
Activity

BROKER

The 2018 State of Delaware License printed above must be posted in a public area at the location address listed. If you have any questions regarding this license, please call (302) 577-8778.

REPLACEMENT LICENSES

Keep this portion of your license separate, in case you need a replacement for any lost, stolen or destroyed license. A \$ fee will be charged for the replacement of a license. Send the \$ along with a copy of this form or provide your Federal Employer Identification Number, or Social Security Number, suffix, Business Code, Business Name and address to Delaware Division of Revenue, Attn.: Business Master File, PO Box 8570, Wilmington, DE 19899-8750. You will receive your replacement license within three to four weeks.

OTHER IMPORTANT INFORMATION

Most licensees are also required to pay either gross receipts or excise taxes in addition to the license fee. You can file these taxes online or obtain a paper form from our website at www.revenue.delaware.gov. You must **submit all business tax returns** filed with the Division of Revenue **under the same identification number**. If you are a sole-proprietor, and have a federal employer identification number, use the employer identification number, not your social security number. Only sole proprietors with no employees are allowed to file under their social security number. Inquiries regarding your coupon booklets to pay withholding, corporate tentative and Sub Charter 'S' estimated taxes; or to make changes to your name, address or identification number should be directed to the Business Master File unit at (302) 577-8778. You may also E-mail us at: PATRICIA.LOCKLEAR@state.de.us.

INTERNET SITE

The Division of Revenue web address is: www.revenue.delaware.gov. Visit our web site for tax tips, links to telephone numbers, forms that you can download, links to other State agencies, the Delaware Code, the publication 'Delaware for Small Business' and lots more. Internet filing of personal income tax returns via the Division of Revenue's website is available. Internet filing for Withholding, Gross Receipts and Corporate Tentative payments is also available.

Attachment B

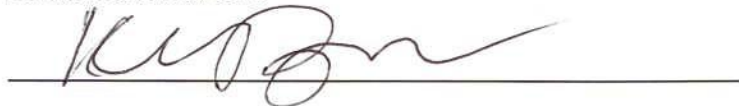
**Attestation of Submission of Confidential, Proprietary, and Privileged Material Per 26 Del.
Admin. C. § 1001-1.11**

I, Kiran Bhatraju, CEO and President of Arcadia Power, Inc do hereby attest, under penalty of perjury, that our corporate structure and financials are 1) not a "public record" as defined by 29 Del. C. § 10002(l) because they are "[t]rade secrets and commercial or financial information obtained from a person which is of a privileged or confidential nature"; and 2) are not subject to inspection by either the public or by other parties unless an appropriate proprietary agreement is executed.


As such, I request that the Delaware Public Service Commission accord confidential treatment to our corporate structure and financials in accordance with 26 Del. Admin. C. § 1001-1.11.

In compliance with 26 Del. Admin. C. § 1001-1.11.3, I have submitted, attached to this Attestation, for filing a copy of the document described above without the confidential information, with an indication that the claimed confidential information has been deleted.

Executed 3/30/2018



Kiran Bhatraju

DISTRICT OF COLUMBIA: ss
SUBSCRIBED AND SWORN TO BEFORE ME
THIS 30th DAY OF MARCH, 2018.

NOTARY PUBLIC
My Commission Expires 02/14/2022



~~[STATE] [COUNTY]~~

~~Sworn to and subscribed before me on [DATE] by [NAME]~~

~~_____ [NOTARY NAME]~~

~~My commission expires: _____~~


Section 2.2.19: Retail Experience

Arcadia Power intends to offer its Price Alert brokerage services in the state of Delaware. With this service, Customers sign up through our website, www.arcadiapower.com. By signing up, the customer authorizes Arcadia Power, as their agent, to access their monthly utility bills and to sign the customer to a new supplier plan. Arcadia Power gets regular price quotes from multiple retail energy suppliers. If Arcadia Power determines that there is a better fixed-rate offer for the customer than their current supply option, Arcadia Power e-mails the customer with details on the proposed plan. If the customer does not opt-out, Arcadia Power signs up for the new fixed-rate supplier plan on the customer's behalf. Arcadia Power will monitor the customer's options around the annual renewal, repeat the steps outlined above, and re-broker them to another fixed-rate contract that saves them money. Arcadia Power pays any supplier cancellation fee if the customer chooses to leave the plan selected for them. To date, we have successfully brokered nearly 3,000 people in Illinois, Ohio, and New York using our Price Alert service.

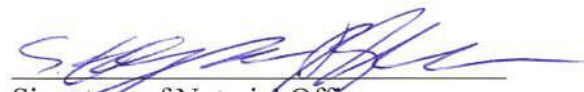
Attachment A
VERIFICATION

STATE OF District of Columbia)
) SS
COUNTY OF District of Columbia)

On this 30th day of March, 2018, personally came before me, the subscriber, a Notary Public in and for the state and county aforesaid, Kiran Bhatraju [name of individual who is signing] as the CEO + President [authority of individual or title of individual who is signing, e.g., President, Vice President, Sole Member/Manager, Trustee, etc.] of Arcadia Power [name of company or entity that is filing], known to me personally to be such or having presented to me satisfactory evidence of identity, and acknowledged this document to be [his or her] act and deed and the act and deed of such Corporation [type of filer, e.g. corporation, limited liability company, etc.], that the signature of such individual is in [his or her] own proper handwriting, and that the facts set forth in this application [type of filing, e.g., application, petition, etc.] are true and correct to the best of [his or her] knowledge, information, and belief.


Signature of individual
Printed Name: KIRAN BHATRAJU

SIGNED AND SWORN (OR AFFIRMED) before me on this 30th day of MARCH, 2018, by KIRAN BHATRAJU (name of individual who signed above).


Signature of Notarial Officer
NOTARY PUBLIC
Title (e.g., Notary Public)

SEAL

My Commission Expires:

02/14, 2022

